Doing Business
with the Corps of Engineers

Presented by Tom Koopmeiners, Deputy of Small Business, Corps of Engineers, St. Paul, Minnesota, and Donald Zalk with Construction Capital, Inc. (CCI), a surety bond agency in Minneapolis, Minnesota

August 16, 2006 • 9:00 a.m. to 5:00 p.m.
ISU Extension • 10861 Douglas Avenue • Urbandale, Iowa

Attend this workshop to gain information on:

• Introduction to the COE through their Web site
• Electronic bid system/plan holders/awards/abstracts
• Upcoming projects
• Government registrations and certifications
• Understanding the general and technical specifications
• Pre-bid conferences, preparing cost proposals and negotiations
• Performance and payment bonds
• What takes place in pre-construction/pre-performance meetings, who should attend
• Quality management, submittals, modifications, and who has authority to sign
• Working with subcontractors
• Emergency work

RESERVATIONS REQUIRED

Name(s): _______________________________________________________________________________________
Company_______________________________________________________________________________________

COST: $25.00 per person

Attach your check for $25.00 per person made out to CIRAS.
Send your registration to: Kathleen Bryan, CIRAS – 2701 SE Convenience Boulevard, Suite 13, Ankeny, Iowa 50021. If you have questions, please call (800) 458-4465 or e-mail kbryan@iastate.edu.

REGISTRATION CLOSES: August 2, 2006